Consolidated Financial Results for the Three Months Ended June 30, 2023 [Japanese GAAP]



August 4, 2023

Company name: A&D HOLON Holdings Company, Limited

Stock exchange listing: Tokyo Stock Exchange

Code number: 7745

URL: https://andholon.com/en

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Scheduled date of filing quarterly securities report: August 10, 2023

Scheduled date of commencing dividend payments: -

Availability of supplementary briefing material on quarterly financial results: Available

Holding of quarterly financial results briefing session: No

(Amounts of less than one million yen are truncated.)

1. Consolidated Financial Results for the Three Months Ended June 30, 2023 (April 1, 2023 to June 30, 2023)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

| | Net sales | | Operating profit | | Ordinary profit | | Net profit attributable to parent company shareholders | |
|--------------------|-------------|------|------------------|---|-----------------|---|---|---|
| Three months ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| June 30, 2023 | 13,387 | 11.7 | 1,099 | - | 1,326 | - | 836 | - |
| June 30, 2022 | 11,981 | 3.8 | (219) | - | (1) | - | (159) | - |

Note: Comprehensive income Three months ended June 30, 2023: \(\frac{1}{4}\)1,308 million [(69.9)%]

Three months ended June 30, 2022: \(\frac{24}{354}\) million [419.6%]

| | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|----------------------------|
| Three months ended | Yen | Yen |
| June 30, 2023 | 30.47 | 30.44 |
| June 30, 2022 | (5.83) | - |

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio | |
|----------------------|--------------|-------------|--------------|--|
| | Million yen | Million yen | % | |
| As of June 30, 2023 | 68,908 | 33,319 | 48.2 | |
| As of March 31, 2023 | 69,418 | 32,574 | 46.8 | |

Reference: Equity As of June 30, 2023: \(\frac{1}{2}\)33,238 million As of March 31, 2023: \(\frac{1}{2}\)32,502 million

2. Dividends

| | Annual dividends | | | | |
|--|--------------------|--------------------|--------------------|----------|-------|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total |
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended March 31, 2023 | - | 15.00 | - | 20.00 | 35.00 |
| Fiscal year ending March 31, 2024 | - | | | | |
| Fiscal year ending March 31, 2024 (Forecast) | | 15.00 | 1 | 20.00 | 35.00 |

Note: Revision to the forecast for dividends announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2024 (April 1, 2023 to March 31, 2024)

(% indicates changes from the previous corresponding period, or corresponding quarter of previous year.)

| | Net sales | | Operating profit | | Ordinary profit | | Net profit attributable to parent company shareholders | | Basic earnings per share |
|--------------------------|-------------|-----|------------------|------|-----------------|-------|--|-------|--------------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| 2nd quarter (cumulative) | 28,370 | 4.4 | 3,100 | 69.7 | 2,915 | 30.6 | 1,995 | 36.1 | 72.67 |
| Full period | 62,000 | 5.0 | 7,800 | 4.3 | 7,450 | (2.5) | 5,110 | (7.5) | 186.15 |

Note: Revision to the financial results forecast announced most recently: No

* Notes:

(1) Changes in significant subsidiaries during the period under review: No

(Changes in specified subsidiaries accompanying changes to the scope of consolidation)

New: - companies (Company name) - ; Excluded: - companies (Company name) -

- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: Yes
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No

Note: For details, please refer to "2. Quarterly Consolidated Financial Statements and Primary Notes, (3) Notes to Quarterly Consolidated Financial Statements, (Changes in accounting policies)" on page 8 of the Appendix.

- (4) Total number of issued shares (common stock)
 - 1) Total number of issued shares at the end of the period (including treasury stock):

June 30, 2023: 27,845,208 shares March 31, 2023: 27,845,208 shares

2) Total number of treasury stock at the end of the period:

June 30, 2023: 395,047 shares March 31, 2023: 393,687 shares

3) Average number of shares during the period:

Three months ended June 30, 2023: 27,451,414 shares Three months ended June 30, 2022: 27,425,731 shares

Note: The total number of treasury stock at the end of the period and the total number of treasury stock which has been eliminated when calculating the average number of shares during the period include the Company's shares held by Custody Bank of Japan, Ltd. (Trust E Account) as trust properties of the stock benefit trust system.

- * These consolidated financial results are outside the scope of quarterly review by certified public accountants or audit corporations.
- * Explanation of the proper use of financial results forecasts and other notes

Forward-looking statements in this document, including financial results forecasts, are based on information available and certain assumptions deemed reasonable by the Company at present, and the Company does not guarantee their achievement. Actual business results, etc., may differ significantly due to various factors.

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1. Qualitative Information on Quarterly Financial Results for the Period

(1) Business Results

During the three months ended June 30, 2023, the Japanese economy showed signs of gradual recovery with the progressing normalization of social and economic activities following the easing of various restrictions due to a change in the legal status of COVID-19. However, the future outlook remains uncertain due to the prolonged situation in Ukraine, the high prices of raw materials, the global progress of inflation, and the impact of exchange rate fluctuations.

Amid such circumstances, A&D HOLON Holdings Company, Limited (the "Company"), and its subsidiaries (collectively, the "Group"), under a medium-term management plan for fiscal 2022 to 2024, have been implementing measures to strengthen each business unit's initiatives to respond flexibly to changes in the external environment and to enhance group synergies during the three months under review. Particularly in the Semiconductor-related Business, which is positioned as a growth driver, despite the semiconductor market itself showing some weakness, demand for the Company's products remained robust, resulting in a significant year-on-year increase in both sales and profit. Furthermore, a continuous focus on thorough manufacturing and shipping management as well as the optimization of inventory levels enabled significant improvement in profits compared to the same period last year.

As a result, net sales for the three months ended June 30, 2023, were \(\frac{\pmathbf{13}}{387}\) million (up 11.7% year-on-year), operating profit was \(\frac{\pmathbf{1}}{1,099}\) million (operating loss of \(\frac{\pmathbf{2}}{219}\) million for the same period of the previous year), ordinary profit was \(\frac{\pmathbf{1}}{326}\) million (ordinary loss of \(\frac{\pmathbf{1}}{1}\) million for the same period of the previous year), and net profit attributable to parent company shareholders was \(\frac{\pmathbf{8}}{360}\) million (net loss attributable to parent company shareholders of \(\frac{\pmathbf{1}}{159}\) million for the same period of the previous year).

Business results by segment are as follows.

1) Semiconductor-related Business

Thanks to robust orders since the previous fiscal year and the Group's united efforts in manufacturing and shipping, sales increased significantly. In addition to existing efforts to boost profitability, improvements in productivity led to a substantial increase in profit.

As a result, net sales in the Semiconductor-related Business were \(\frac{\pma}{2}\),709 million (up 128.3% year-on-year) and operating profit was \(\frac{\pma}{9}\)41 million (up 192.1% year-on-year).

2) Medical and Healthcare Equipment Business

In Japan, demand slowed for home-use blood pressure monitors for large customers, which was strong in the previous fiscal year, as well as for blood pressure monitors for nursing care in hospitals. Due to this and other factors, both sales and profit decreased.

In the Americas, sales increased, mainly for large projects, with strong demand for home-use blood pressure monitors in the U.S. Profit also increased due to reductions in transportation costs and with a good product mix.

In Europe, the demand for blood pressure monitors showed a recovery trend, and both sales and profit were at the same level as the previous year.

As a result, net sales in the Medical and Healthcare Equipment Business were \$5,054 million (down 1.7% year-on-year) and operating profit was \$800 million (up 0.9% year-on-year).

3) Measuring and Weighing Equipment Business

In Japan, while sales increased due to a rise in demand for measuring equipment with the recovery of industrial capital investment, the significant impact of a surge in raw material prices on the production side caused a substantial decrease in profit.

In the Americas, a reactionary decline from the special demand for mainstay weighing equipment in the previous fiscal year had a significant impact, leading to a decrease in both sales and profit.

In Asia and Oceania, while there were variations in demand by country, overall sales remained at the same level as the previous year. However, profit decreased due to the product mix.

As a result, net sales in the Measuring and Weighing Equipment Business were ¥5,623 million (down 0.5% year-on-year) and operating loss was ¥55 million (operating profit of ¥272 million for the same period of the previous year).

(2) Financial Position

(Assets, liabilities and net assets)

Total assets as of June 30, 2023, were \(\frac{\pmathbb{4}}{68,908}\) million, a decrease of \(\frac{\pmathbb{4}}{509}\) million compared to the end of the previous fiscal year. This was mainly due to a decrease in current assets of \(\frac{\pmathbb{4}}{359}\) million, resulting from factors such as progress in collecting accounts receivable, as well as a decrease in fixed assets of \(\frac{\pmathbb{4}}{149}\) million due to a reduction of deferred tax assets and other factors.

Total liabilities as of June 30, 2023, were \(\frac{1}{2}\)35,589 million, a decrease of \(\frac{1}{2}\)1,254 million compared to the end of the previous fiscal year. This was primarily due to a decrease of \(\frac{1}{2}\)1,056 million in current liabilities owing to such factors as a reduction in accrued corporate taxes, etc., and provision for bonuses while short-term borrowings increased.

Net assets as of June 30, 2023, were \(\pmax33,319\) million, an increase of \(\pmax744\) million compared to the end of the previous fiscal year. This was driven by an increase of \(\pmax456\) million in accumulated other comprehensive income, which is due to an increase in foreign currency translation adjustments, as well as an increase of \(\pmax279\) million in shareholders' equity due to an increase in retained earnings.

(3) Consolidated Financial Results Forecast and Other Forward-looking Information

There are no changes from the consolidated financial results forecast announced on May 12, 2023.

2. Quarterly Consolidated Financial Statements and Primary Notes(1) Quarterly Consolidated Balance Sheets

| | | (Million yen) |
|---|----------------------|---------------------|
| | As of March 31, 2023 | As of June 30, 2023 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 15,003 | 14,867 |
| Notes and accounts receivable and contract assets | 15,284 | 13,544 |
| Products | 8,941 | 10,066 |
| Unfinished goods | 5,047 | 5,729 |
| Raw materials and supplies | 6,278 | 6,253 |
| Other | 2,173 | 1,920 |
| Allowance for doubtful accounts | (67) | (81) |
| Total current assets | 52,660 | 52,301 |
| Fixed assets | | |
| Tangible fixed assets | | |
| Land | 5,099 | 5,155 |
| Other, net | 7,168 | 7,283 |
| Total tangible fixed assets | 12,267 | 12,438 |
| Intangible fixed assets | , | , |
| Goodwill | 35 | 14 |
| Other | 1,433 | 1,422 |
| Total intangible fixed assets | 1,468 | 1,437 |
| Investments, etc. | 3,021 | 2,732 |
| Total fixed assets | 16,757 | 16,607 |
| Total assets | 69,418 | 68,908 |
| Liabilities | 05,110 | 00,200 |
| Current liabilities | | |
| Notes and accounts payable | 4,971 | 4,694 |
| Short-term borrowings | 14,731 | 16,006 |
| Long-term borrowings to be repaid within one year | 2,118 | 1,850 |
| Accrued corporate taxes, etc. | 1,515 | 277 |
| Provision for bonuses | 1,398 | 803 |
| Provision for product warranties | 212 | 227 |
| Other | 6,254 | 6,287 |
| Total current liabilities | 31,202 | 30,146 |
| Fixed liabilities | 31,202 | 30,140 |
| Long-term borrowings | 3,292 | 2,986 |
| Provision for retirement benefits for directors (and other | 5,272 | |
| officers) | _ | 112 |
| Provision for product warranties | 54 | 57 |
| Retirement benefit liabilities | 1,064 | 1,083 |
| Provision for share-based remuneration for directors (and other officers) | 92 | 96 |
| Other | 1,135 | 1,105 |
| Total fixed liabilities | 5,640 | 5,442 |
| Total liabilities | 36,843 | 35,589 |

| | As of March 31, 2023 | As of June 30, 2023 |
|---|----------------------|---------------------|
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 6,388 | 6,388 |
| Share capital surplus | 8,319 | 8,319 |
| Retained earnings | 19,142 | 19,424 |
| Treasury shares | (172) | (175) |
| Total shareholders' equity | 33,677 | 33,957 |
| Accumulated other comprehensive income | | |
| Unrealized gains on other marketable securities | 31 | 37 |
| Foreign currency translation adjustments | (1,250) | (787) |
| Accumulated adjustment on retirement benefits | 43 | 31 |
| Total accumulated other comprehensive income | (1,175) | (718) |
| Non-controlling interests | 72 | 80 |
| Total net assets | 32,574 | 33,319 |
| Total liabilities and net assets | 69,418 | 68,908 |

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income

Three Months Ended June 30

(Million yen)

| | For the three months | For the three months |
|---|----------------------|----------------------|
| | ended June 30, 2022 | ended June 30, 2023 |
| Net sales | 11,981 | 13,387 |
| Cost of sales | 7,604 | 7,447 |
| Gross profit | 4,376 | 5,940 |
| Selling, general and administrative expenses | 4,596 | 4,840 |
| Operating profit (loss) | (219) | 1,099 |
| Non-operating income | | |
| Interest income | 48 | 57 |
| Foreign exchange gains | 171 | 229 |
| Rental income from land and buildings | 12 | 11 |
| Other | 42 | 35 |
| Total non-operating income | 274 | 334 |
| Non-operating expenses | | |
| Interest expenses | 44 | 101 |
| Other | 11 | 6 |
| Total non-operating expenses | 55 | 108 |
| Ordinary profit (loss) | (1) | 1,326 |
| Extraordinary income | | |
| Gain on sales of fixed assets | 0 | 0 |
| Total extraordinary income | 0 | 0 |
| Extraordinary loss | | |
| Loss on sales of fixed assets | 0 | _ |
| Loss on retirement of fixed assets | 0 | 4 |
| Loss on valuation of investment securities | 4 | _ |
| Total extraordinary loss | 5 | 4 |
| Net profit (loss) before taxes | (6) | 1,322 |
| Corporate tax, resident income tax and business taxes | 205 | 139 |
| Corporate tax adjustments | (57) | 343 |
| Total corporate taxes | 147 | 482 |
| Profit (loss) | (153) | 839 |
| Net profit attributable to non-controlling interests | 6 | 3 |
| Net profit (loss) attributable to parent company shareholders | (159) | 836 |

Quarterly Consolidated Statements of Comprehensive Income

Three Months Ended June 30

| /3 511 | | |
|--------|-------|-----|
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| | | ` ' |
|--|--|--|
| | For the three months ended June 30, 2022 | For the three months ended June 30, 2023 |
| Profit (loss) | (153) | 839 |
| Other comprehensive income | | |
| Unrealized gains on other marketable securities | (4) | 5 |
| Foreign currency translation adjustments | 4,535 | 474 |
| Adjustment related to retirement benefits | (23) | (11) |
| Total other comprehensive income | 4,507 | 468 |
| Comprehensive income | 4,354 | 1,308 |
| (Breakdown) | | |
| Comprehensive income attributable to parent company shareholders | 4,340 | 1,301 |
| Comprehensive income attributable to non-controlling interests | 13 | 7 |

(3) Notes to Quarterly Consolidated Financial Statements

(Notes on going concern assumption)

Not applicable.

(Notes in the case of significant changes in shareholders' equity) Not applicable.

(Changes in accounting policies)

(Application of IAS 12 Income Taxes)

For our overseas consolidated subsidiaries that have adopted the International Financial Reporting Standards (IFRS), we have applied the IAS 12 Income Taxes (amended in May 2021) from the beginning of the three months under review. With this application, the accounting treatment upon initial recognition for transactions that generate equal taxable temporary differences and deductible temporary differences at the time of the transaction has been clarified. Deferred tax liabilities and deferred tax assets are recognized for these taxable temporary differences and deductible temporary differences, respectively, in the Quarterly Consolidated Balance Sheets.

The impact on the quarterly consolidated financial statements due to this change in accounting policy is minimal.

(Accounting policies adopted specially for the preparation of quarterly consolidated financial statements)

| | For the three months ended June 30, 2023 |
|--------------------|--|
| Calculation of tax | Tax expenses for certain consolidated subsidiaries are calculated by reasonably |
| expenses | estimating the effective tax rate after tax effect accounting to be applied to profit before |
| | taxes for the fiscal year, which includes the first quarter, and multiplying profit |
| | before taxes by the estimated effective tax rate. |

(Segment information, etc.)
[Segment information]

- I. For the three months ended June 30, 2022
 - 1. Information on net sales and profit (loss) by reportable segment

(Million yen)

| | (Willion yell) | | | | | | |
|--------------------------------------|--------------------------------|-----------------|---|---------------------|-------|--|--|
| | Semiconductor-related Business | | | | | | |
| | Japan | Americas Europe | | Asia and Oceania | Total | | |
| Net sales | | | | | | | |
| Net sales to outside customers | 1,186 | _ | _ | _ | 1,186 | | |
| Inter-segment net sales or transfers | _ | _ | - | _ | - | | |
| Total | 1,186 | | | _ | 1,186 | | |
| Segment profit (loss) | 322 | _ | _ | _ | 322 | | |

| | Medical and Healthcare Equipment Business | | | | | | |
|--------------------------------------|---|-------|-------|-------|--------|--|--|
| | Japan Americas Europe Asia and Oceania | | | | | | |
| Net sales | | | | | | | |
| Net sales to outside customers | 1,490 | 1,993 | 1,524 | 132 | 5,141 | | |
| Inter-segment net sales or transfers | 2,596 | 0 | 0 | 2,322 | 4,920 | | |
| Total | 4,087 | 1,993 | 1,524 | 2,455 | 10,061 | | |
| Segment profit (loss) | 652 | (116) | 131 | 124 | 792 | | |

| | Measuring and Weighing Equipment Business | | | | | Adiustment | Consolidation |
|--------------------------------------|---|----------|--------|---------------------|-------|------------|---------------|
| | Japan | Americas | Europe | Asia and Oceania | Total | (Note 1) | (Note 2) |
| Net sales | | | | | | | |
| Net sales to outside customers | 3,069 | 1,171 | 230 | 1,181 | 5,653 | _ | 11,981 |
| Inter-segment net sales or transfers | 1,029 | 18 | 0 | 917 | 1,965 | (6,885) | _ |
| Total | 4,099 | 1,189 | 231 | 2,098 | 7,619 | (6,885) | 11,981 |
| Segment profit (loss) | (15) | 102 | 10 | 175 | 272 | (1,607) | (219) |

- Notes: 1. The adjustment of \$(1,607) million in segment profit (loss) includes corporate expenses of \$(456) million not allocated to reportable segments and elimination of unrealized gains on inventories in inter-segment transactions of \$(1,027) million. Corporate expenses are primarily general and administrative expenses for management departments.
 - 2. Segment profit (loss) is adjusted with operating loss on the Quarterly Consolidated Statements of Income.
- Information on impairment loss or goodwill, etc., for fixed assets by reportable segment Not applicable.

II. For the three months ended June 30, 2023

1. Information on net sales and profit (loss) by reportable segment

(Million yen)

| | (====================================== | | | | | | |
|--------------------------------------|---|----------|--------|---------------------|-------|--|--|
| | Semiconductor-related Business | | | | | | |
| | Japan | Americas | Europe | Asia and Oceania | Total | | |
| Net sales | | | | | | | |
| Net sales to outside customers | 2,709 | _ | _ | _ | 2,709 | | |
| Inter-segment net sales or transfers | _ | _ | - | _ | | | |
| Total | 2,709 | | | _ | 2,709 | | |
| Segment profit (loss) | 941 | _ | _ | _ | 941 | | |

| | Medical and Healthcare Equipment Business | | | | | | |
|--------------------------------------|---|-------|-------|-------|-------|--|--|
| | Japan | Total | | | | | |
| Net sales | | | | | | | |
| Net sales to outside customers | 1,174 | 2,252 | 1,541 | 85 | 5,054 | | |
| Inter-segment net sales or transfers | 2,242 | 0 | 2 | 1,908 | 4,153 | | |
| Total | 3,417 | 2,252 | 1,544 | 1,994 | 9,208 | | |
| Segment profit (loss) | 436 | 138 | 128 | 97 | 800 | | |

| | Measuring and Weighing Equipment Business | | | | Adjustment Consolidation | | |
|--------------------------------------|---|----------|--------|---------------------|--------------------------|----------|----------|
| | Japan | Americas | Europe | Asia and Oceania | Total | (Note 1) | (Note 2) |
| Net sales | | | | | | | |
| Net sales to outside customers | 3,158 | 1,136 | 148 | 1,179 | 5,623 | _ | 13,387 |
| Inter-segment net sales or transfers | 650 | 52 | 0 | 668 | 1,372 | (5,525) | _ |
| Total | 3,809 | 1,188 | 149 | 1,848 | 6,995 | (5,525) | 13,387 |
| Segment profit (loss) | (209) | 63 | (11) | 102 | (55) | (586) | 1,099 |

Notes: 1. The adjustment of \(\frac{\pmathbf{\frac{4}}}{(586)}\) million in segment profit (loss) includes corporate expenses of \(\frac{\pmathbf{\frac{4}}}{(424)}\) million not allocated to reportable segments. Corporate expenses are primarily general and administrative expenses for management departments.

Information on impairment loss or goodwill, etc., for fixed assets by reportable segment Not applicable.

^{2.} Segment profit (loss) is adjusted with operating profit on the Quarterly Consolidated Statements of Income.